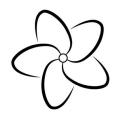
# **HARSTER** greenhouses



COLLECTION

— EST. **1976** —



## HARSTER greenhouses

COLLECTION —	
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#### **OUR STORY**

#### A MAN & HIS TRUCK

Established in 1976 (Dundas, Ontario) by Andre Harster, an Alsatian immigrant seeking opportunity in the new world, the greenhouses started in the back of a small green Mercedes truck that was used to distribute plants across Ontario and Quebec. Not content just buying and selling plants Andre decided to invest his hard earned savings into a single greenhouse built in the 1950s in order to grow his own. It was his sense of adventure and love of honest work that allowed him to source exotic plants from around the world and perfect growing them outside of their normal environments.

#### **ALWAYS IMPROVING**

Today, 38 years later, that single greenhouse has grown into a 15+ acre facility boasting some of the most stringent environmental stewardship practices in the industry. We love growing as naturally as possible and our team is always looking for new ideas and people so that we can continually improve ourselves and our offerings. Our approach is to work closely with retailers to provide incredible added value to consumers that lasts long after the final sale.

#### **NEW LOOK, RENEWED FOCUS**

As we enter a new era in our history with an invigorated team our desire to seek out only the most unique and desirable plants along with a constant philosophy of self-improvement will help us grow along with our valued business partners. The grass is greener on this side.





#### **OUR MISSION**

#### THE APPROACH

Constant innovation, maximizing value, and a focus on products that are proven sellers.

Our renewed focus on high sell-through rates and maximizing retail dollars per square foot increases our products' value along the entire chain from greenhouse to home.

#### WE DO OUR RESEARCH

Harster Greenhouses conducts regular surveys through social media channels and direct contact with end-consumers to predict trends and test new ideas and products.

Small test batches of new crops are sold in retail locations of all sizes to gauge reception and demand. Only strong favorable responses lead us to experiment with varieties we are confident will sell with the right marketing strategies.

#### **EVERYONE BENEFITS, OR OUR JOB ISN'T DONE**

We achieve this by growing exotic plants that are easy to care for, hardy, space-conscious, and eye-catching; along with resources for the end-consumer such as decorative advice, growing tips, forums for social discussion, and a direct line to the grower.

This helps foster a loyal and valued customer base who share in the process of discovering the newest plants and accessories.



# HARSTER **EARTH-FRIENDLY**









Every aspect of our operation is designed and implemented with the environment in mind. We are proud to offer our customers earth friendly products that leave behind a quasi-neutral carbon footprint. Our plants and livelyhood depend on nature so we show it the respect it merits.

#### **SOLAR ENERGY - TO POWER OUR GREENHOUSES**

- Solar panels installed throughout our facility ensure we can subsidize our power usage with clean energy.
- Each panel generates energy as well as heat which is used to cut down on our natural gas usage when heating the greenhouses in the winter months.
- Our ultimate goal is to one day be totally self-sufficient in terms of power generation in order for our operation to leave absolutely no carbon footprint.

#### CAPTURED RAIN WATER - THE ONLY THING OUR PLANTS DRINK

- All our plants are fed with 100% recycled rain water which is collected by a capture system which spans the entire surface area of our facility.
- This system ensures that we do not use any well water and that our underground aquifers remain untapped and pristine.
- The collected rainwater is stored in an underground reservoir which is pumped full of oxygen to insure that our plants drink only the cleanest and freshest water.



COLLECTION

#### **RECYCLED PACKAGING - ONLY RE-USABLE MATERIALS**

- All of our packaging materials are made of 100% recycled paper and cardboard.
- We offer bio-degradeable pots and planters that can be used in the home and garden.
- None of our plastic upgrades contain BPAs or any type of harmful elements and are all made of recycled materials.

#### BENEFICIAL BUGS - KEEP OUR PLANTS 100% PESTICIDE FREE

Many of the plants that are sold at garden centres and grocery stores are treated with pesticides while they grow to eliminate common insects that feed on the young plants. This invariably leaves chemical residue on the leaves of these plants which remains well after they are bought. At Harster Greenhouses we use biological control agents to treat our plants naturally to ensure they are healthy and non-toxic. Biological control refers to the use of predator insects that eat the eggs and larvae of the pests that affect all living potted plants and flowers, therefore eliminating the need to use pesticides.

These predators, also called beneficial agents (BA) or biological control agents (BCA) only feed on specific insects. Each pest has its own natural enemy and specific predator that we use to control the contingent of undesirable insects.

Monitoring at each stage of plant development allows our growers to detect problems early before they become widespread, so we can manage problems in a localized way with the use of biocontrols agents. Yellow sticky cards and weekly plant inspections help us to monitor insect populations, both good and bad, so we can determine what BCA is necessary and in which quantity.

Banker plants, such as pepper plants, are disseminated throughout the greenhouses, acting as "nests" for the BCA where they can multiply and live. This ensures that no insect, not even the good ones, remain on any of our plants.

Having pesticide free greenhouses is good for the plants that thrive best without chemical agents, for the people working there, and for the consumers who can be confident that they are not introducing any pesticides inside their homes.

|--|--|

### **VIOLETS**











#### FROM AFRICA WITH LOVE

The African Violet was discovered in East Africa in 1892 by Baron Walter von Saint Paul, a German Governor of Tanganyika (now Tanzania). He sent seeds back to his father who was an amateur botanist in Germany where it acquired the botanical name: Saintpaulia. African violets have long been associated with mothers and motherhood. For this reason they have been a traditional gift to mothers in many cultures around the world. African violets are also associated with Easter and Valentine's Day.

Over twenty wild species have been found, all of them have blossoms in the blue-violet range with varying characteristics. Hybridization has resulted in the highly varied modern varieties we see today. The best window for your African violet is a north-facing window in bright weather and an east-facing window the remainder of the time. Southern and western exposures are usually too bright for violets. They will also thrive under fluorescent lights.

#### **ANTHOFLORES® AFRICAN VIOLETS**

Our African violets are 100% pesticide free and are grown with the best environmental stewardship practices available. Anthoflores® is the only African violet entirely tissue culture bred, propagated and grown in North America and is guaranteed free of overseas pathogens. Our violets are monitored and tested for genetic and growth characteristics including colour, size, shape of the leaves and flowers, disease resistance and shelf life. Various stages are available including plugs, pre-finished, semi-finished and finished. Choose from many stylish and retail designer upgrades.



#### 2.5" MINI AFRICAN VIOLET

- Bare Pot | Pack 18/24/28/32
- Self Watering | Pack 15
- Display | Pack 15/18
- Available | Year Round

#### 4" AFRICAN VIOLETS

- Bare Pot | Pack 15/18
- Over Pot | Pack 15/18
- Available | Year Round



#### **6" TRI COLOUR AFRICAN VIOLETS**

- Bare Pot | Pack 8
- Pot Cover | Pack 8
- Available | Year Round



COLLECTION

010

### **CRISPY WAVE**









#### ONE IN A MILLION

In 1961, gardener Haruo Sugimoto discovered a unique fern in the primeval forest on Yaku island off the southern coast of Japan. Here, amongst some of the most exotic ferns on earth, he found one solitary sprout that stood out thanks to its stiff and elegantly wavy fronds with a deep yellow-green colour. Over the next few decades he tried to breed it without losing its unique characteristics as it was something never seen before. It wasn't until the year 2000, some 40 years later, that Mr. Sugimoto managed to subculture the version we know today of which his family still owns the patent<sup>1</sup>!

#### THE NATURAL AIR PURIFIER

The waviness of the Crispy Wave's fronds increases their actual surface area compared to other ferns which, according to NASA's air purifying plant study<sup>2</sup>, is the number one factor in determining a plant's oxygen producing capabilities. In addition, the fronds' thickness and rigidity allow the Crispy Wave to filter harmful particles such as formaldehyde from the air to a higher degree than even the fabled but fragile leafed Boston Fern; a high scorer in the NASA study. The fact that the Crispy Wave can grow endlessly if put in a larger container means that its air purifying properties will only improve the longer you have it!

#### KING OF FERNS

The Crispy Wave's greatest asset, other than its exotic elegance, is its lifespan; if you care for this low maintenance plant it will take care of keeping your air naturally clean for a very long time. Ferns usually have long shelf lives but due to its uniquely strong fronds, hardiness, and adaptability the Crispy Wave can outlive almost any other potted plant. Some of those bred by Mr. Sugimoto lasted over 30 years!



COLLECTION 012



#### 2.5" MINI CRISPY WAVE

- Bare Pot | Pack 18/24/28/32
  - Self Watering | Pack 15
  - Display Pack | 15/18
- Available | Year Round



#### 4" CRISPY WAVE

- Bare Pot | 15/18
- Ceramic | 15/18
- Available | Year Round



## **STEPHANOTIS**









#### TROPICAL ROYALTY

As the common name suggests, Madagascar jasmine is native to Madagascar and has flowers with a fragrance reminiscent of jasmine. It is a tropical twining woody climber that grows in its native habitat to 12-20' tall. Houseplants in containers grow much shorter. Thick, oval, glossy deep green leaves (to 4" long) are evergreen. Intensely fragrant, narrow-tubular, waxy white flowers (to 4" long) in axillary cymes of 3-6 bloom summer to fall. Each flower has five flaring lobes.

Genus name comes from the Greek words stephanos (crown) and otos (ear), in reference to the purported resemblance of the narrow flower tube to an ear canal surrounded at the end by a crown of five ear-like lobes. Stephanotis is in the dogbane and milkweed family whereas true jasmine (Jasminium officinale) is in the olive family.

#### A NEW HOME

Madagascar's climate, with its moderate temperatures, high humidity and seasonal cycles of hot, wet summers and cool, dry winters provides the optimal growing conditions for Stephanotis. Grown commercially, the trumpet-shaped blooms are in season year-round, provided they are given enough light and water, and are a popular component of bridal bouquets. It is a vigorous climber, tough-stemmed, bearing dark green leathery leaves, which grow in pairs at regular intervals along the vine. It grows best in sunny, tropical conditions, or inside. They can grow from 2–6 meters, and are widely cultivated as garden plants. They can flourish for years, grown indoors on a sunny windowsill. They can be moved outside or into a greenhouse during the summer.

#### THE MORE THE MERRIER

Place your stephanotis vine on your deck, porch, or patio, where you can enjoy its perfume. If your vine is too small to put on much of a show in its first growing season, plant some compatible tropical annuals in the pot, like vincas or pentas. If your stephanotis does decide to bloom, the contrast with the red or pink flowers of your annuals will be a pleasing combination.



COLLECTION





#### **5" STEPHANOTIS HOOP**

- Bare Pot | Pack 10
- Seasonal Mylar | Pack 10
  - Ceramic | Pack 8
- Available | Valentines, Easter, Mother's Day & Christmas

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## MINI COLLECTION





#### 2.5" MINI CYCLAMEN

- Bare Pot | Pack 18/24/28/32
- New Self Watering | Pack 15
  - Ceramic | Pack 18
- Metallic Ceramic | Pack 15
- Available | January May, October December

#### 2.5" MINI ORCHID

- Bare Pot | Pack 18/24/28/32
- New Self Watering | Pack 15Ceramic | Pack 18
- Metallic Ceramic | Pack 15
- Available | Year Round



#### 2.5" MINI CYCLAMEN

Cyclamen are a genus of plants containing 20 species, which are part of the family of Primulaceae, the Primrose family. In the wild, their distribution is centered on the Mediterranean, being natives of parts of Europe, western Asia and parts of North Africa. They are tuberous plants and have no obvious affinity with Primroses, although they do resemble the North American Dodecatheon in having reflexed petals. Their habitats range from Fagus (Beech) woodland, through scrub and rocky areas, to alpine meadows where they flower in snow meltwater. The genus is notable for the fact that although it is small, there are species which flower in every month of the year.

In cultivation, there are some species which are definitely hardy, some which are borderline, and a few species which will not tolerate any frost. Cultivars of C. persicum are grown mainly as flowering houseplants for the holiday season. Their attractive blooms, ranging in colour from pure white to bright red, and including shades of pink, salmon, mauve and purple, are held above the foliage. The upturned petals in some cultivars are ruffled or fringed and the centers of the flowers are a different colour. The delicate flowers contrast with the often marbled leaves. There are also a number of miniature cultivars that are lightly scented.

Cyclamen are tuberous plants adapted to Mediterranean conditions. They have clearly defined growing, blooming and rest cycles. They bloom mainly in winter and their natural rest period begins in spring. They then enter dormancy during the hot summer months.

### 2.5" MINI ORCHIDS

Named after the Greek "phalaena" (moth) and "opsis" (looks like), Phalaenopsis is often called the "Moth Orchid" for its resemblance to a moth in flight. One of the most popular orchids, Phalaenopsis is native to regions throughout Southeast Asia, from the Himalayan Mountains to the Philippines and areas in northern Australia.

In the wild, Phalaenopsis grows below canopies of moist and humid lowland forests where they are protected from direct sunlight. Some Phalaenopsis have adapted to thrive in areas that are seasonally cool and dry.

Phalaenopsis are monopidial plants. Spikes extend upwards from a base of flat, glossy, spreading leaves. There are over sixty species of Phalaenopsis, including many natural hybrids.

We produce several varieties of Phalaenopsis in 2.5" pots ranging in colour from white to yellow to purple. Retail chain stores, garden centres and florists will benefit by our wide range of designer upgrades.



## MINI COLLECTION





#### 2.5" MINI ANTHURIUM

- Bare Pot | Pack 18/24/28/32
- New Self Watering | Pack 15Ceramic | Pack 18
- Metallic Ceramic | Pack 15
- Available | Year Round

#### 2.5" MINI POINSETTIA

- Bare Pot | Pack 18/24/28/32
- New Self Watering | Pack 15
  - Ceramic | Pack 18
- Metallic Ceramic | Pack 15
- Available | November December



#### 2.5" MINI ANTHURIUM

Anthurium plant is among the best-known tropical flowers. Popular in tropical flower arrangements, Anthurium bouquets are often used in weddings on Hawaii and other Pacific islands. Anthurium plant, also known as tail flower, is especially colourful from spring through fall. Anthurium flowers are long-lasting, and newer cultivars will bloom almost year-round.

The glossy red, heart-shaped flowers are actually spathes that last for several weeks, each with a white spadix covered densely with its tiny, true flowers. Some varieties have spathe colours that are pink, orange or white. We at Harster have availability for 6 colours changing year round.

#### 2.5" MINI POINSETTIAS

Eternally loved.

The Poinsettia was introduced from Mexico in 1825 by Joel Roberts Poinsett. During his stay in Mexico as a United States Ambassador, he discovered a beautiful shrub with large red flowers. Having a keen interest in botany, he sent cuttings of the shrub back to his greenhouse in South Carolina. The plant was named in his honour.

There have been many historical references to the poinsettia. During the 14th to 16th century, the Aztecs used sap from poinsettias, called "Cuetlaxochitl", to control fevers and the flowers were used to make a reddish dye. Montezuma, the last of the Aztec kings, had poinsettias brought into what is now known as Mexico City in great volumes, because they could not be grown in the high altitude.



COLLECTION

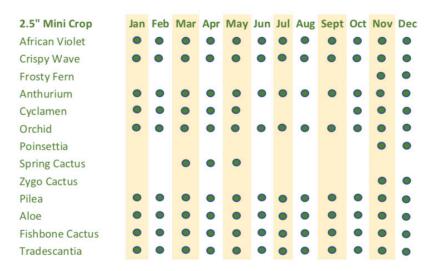
## MINI COLLECTION

## **HARSTER** greenhouses

## **HARSTER** greenhouses

## **ZYGO CACTUS**

#### 2020 Mini Availability



Bare Pot - Pack 18/24/28/32 Self Watering - Pack 15/18 Ceramic - Pack 18 Tea Collection - Pack 12





#### 2.5" ZYGO CACTUS

- Bare Pot | Pack 18/24/28/32
  - Self Watering | Pack 15
  - Display | Pack 15/18
- Available | Late November December



#### 4.5" ZYGO CACTUS

- Bi Colour Red & White only
  - Bare Pot | Pack 15
  - Pot Cover | Pack 15
- Available | Late November December

In Brazil, where these cacti originate, they are known as Flor de Maio (May flower) to reflect the period in which they bloom. In North-America, they're better known as a Christmas staple, and fill homes with some much needed colour that contrasts beautifully with the white snow that blankets the ground. These exotic plants complement any festive decor and rival Poinsettia as a must have winter holiday plant.



## **SPRING CACTUS**









#### WELCOME TO THE JUNGLE

From the family Cactaceae, flowering cacti are native to the tropical jungles of the Americas, and are sometimes called "Jungle Cacti". There are over three thousand assorted classes of Cacti that are found in the wild and they have been found in wasteland areas and dense forests.

The major difference between Christmas Cacti and the spring variety, besides the time of blooming, is that Spring Cacti have radially symmetrical flowers that typically open wider. They are available in yellow, pink, peach, red and white varieties.



#### 2.5" SPRING CACTUS

- Bare Pot | Pack 18/24/28/32
- Self Watering | Pack 15
- Display | Pack 15/18
- Available | March May



4" SPRING CACTUS

- Bare Pot | Pack 15/18
- Ceramic Pot | Pack 15/18
- Available | March May





#### **6" SPRING CACTUS**

- Bare Pot | Pack 8
- Pot Cover | Pack 8
- Available | March May



COLLECTION

AS

## **FROSTY FERN**









Unlike its name implies, Frosty Ferns are not true ferns and are more of a fern-cousin in the family Selaginella. They are comparable to spike moss and other creeping varieties.

They have simple, scale-like leaves on branching stems from which roots also arise. There are over 700 species of Selaginella which show a wide range of characteristics.

They can be used for edging, covering pillars, hanging baskets and terrariums. Most wild species are found in tropical America and Asia, but some come from Japan, North America, South Africa and Australia.



#### 2.5" FROSTY FERN

- Bare Pot | Pack 18/24/28/32
- Self Watering | Pack 15
- Display | Pack 15/18
- Available | November December



#### 4" FROSTY FERN

- Bare Pot | Pack 15/18
- Pot Cover | Pack 15/18
- Self Watering with Pick | Pack 15/18
- Available | November December





## PILEA PEPEROMIOIDES









#### FORGET ABOUT THE FIDDLE LEAF

The latest little green wonder at the top of our Harster checklist is the pilea peperomioides.

Pilea peperomioides aren't easy to track down, so unlike other potted favorites, you won't find this elusive species in every trendy home grocer — which made us love them even more. Here's why we think this uniquely adorable little plant is destined to land on every design-savvy home's shelf.

#### WHAT IS IT:

Pilea peperomioides is an indoor plant we can't quite pronounce, with a background story that's way too cute. Also known as the "Chinese money plant," pilea peperomioides came to Europe sometime in the 1940s. A Norwegian missionary brought a few back from his travels through China. He gifted the easy-to-propagate leaves to friends and family, who continued the process of growing and giving away little pieces of the plant. Eventually, it made its way across the entire continent and beyond.

#### WHY WE LOVE IT:

We can't get over the smooth, unusual, modern-looking leaves of this little plant, especially paired with our minimalist design obsession. It looks like it came from another universe, but is still totally chic (awfully modern, don't you think?). Assuming you can even track one down, pilea peperomioides are generally easy to keep alive. All this plant needs is bright, indirect light and a sprinkle of water when the soil is dry.

#### WHY YOU NEED IT:

This is a statement-piece plant like no other: its unique look makes for many the perfectly staged Instagram, all while keeping our air pure. Propagating this plant is easy. Breed a billion and turn every open countertop into a personal pilea paradise, or gift a mini to your friends. We adore the idea of fun gatherings where guests leave with a new plant baby to love. They can continue spreading the love as it grows. Simply pop an offshoot into a small glass container filled with water and watch as it flourishes!



COLLECTION



#### 2.5" MINI PILEA

- Bare Pot | Pack 18/24/28/32
- Self Watering | Pack 15
- Ceramic | Pack 18
- Available | Year Round



#### 4" PILEA

- Bare Pot | Pack 15
- Over Pot | Pack 15
- Sharing Display
- Available | Year Round





#### PILEA SHARING DISPLAY

4" Pilea + 2 x 2.5" Mini Pots | Pack 15
Available | Year Round



COLLECTION 027

## TRADESCANTIA "NANOUK" - NEW!







A beautiful tricolour variety that evokes the hues of an aurora borealis; this plant is versatile and can be hung or added to planters for a beautiful splash of colour without worrying about a loss of blooms. It is a voracious grower and plant lovers appreciate how easy it is to care for and propagate. Our *Nanouk* variety has stronger shades of pink and purple than other types and fuller branches that provide a more robust plant. This Tradescantia compliments any plant collection and is available year-round.



#### 2.5" MINI TRADESCANTIA

- Bare Pot | Pack 18/24/28/32
  - Self Watering | Pack 15
- Available | Year Round



#### 4" TRADESCANTIA

- Bare Pot | Pack 15
- Pot Cover | Pack 15
- Available | Year Round



**HARSTER** greenhouses

## FISHBONE CACTUS - NEW!







#### THE NEXT "MUST HAVE" PLANT

If 2019 was the year of the Pilea, then 2020 certainly belongs to the Fishbone cactus. Hard to find but easy to care for, this exotic hanging cactus is the number one most sought after plant according to social media trends. Its long zig-zag fronds continue to grow throughout the year and always elicit a strong interest from plant lovers. The Fishbone cactus' aesthetic look compliments the minimal and green plant wave that is sweeping the industry. The fact that it is so unlike any other plant available makes it a great addition to our program as we strive to grow unique and exotic houseplants.

We've finally brought this item to market and predict it will become a staple for houseplant enthusiasts.



#### 2.5" FISHBONE CACTUS

- Bare Pot | Pack 18/24/28/32
- Self Watering | Pack 15
- Available | Year Round



#### 4" FISHBONE CACTUS

- Bare Pot | Pack 15
- Pot Cover | Pack 15
- Available | May October Starting Summer 2020





# "CREATE YOUR OWN UNIQUE COMBINATION OF FLOWER & POT WITH HARSTER'S UPGRADE COLLECTION."



## HARSTER HOME COLLECTION





2.5" WHITE DOUBLE

■ Pack 15 Available | Year Round





**6" TALL PLANTER** 

■ Pack 8 Available | Year Round



**8" PLANTER** 

Pack 6 Available | Year Round





4" PILEA

■ Pack 15 Available | Year Round



4" CRISPY WAVE

■ Pack 15 Available | Year Round



#### **5" STEPHANOTIS**

Pack 8 Available | Valentines, Easter, Mother's Day & Christmas



033

## **TEA COLLECTION**

## **HARSTER** greenhouses



## **SELF WATERING**





#### 2.5" TEA COLLECTION

- Pack 12
- Available in Display
- Mixed Cases Available
- Available | Year Round





#### **4" TEA COLLECTION**

- Pack 12
- Mixed Cases Available
- Available | Year Round



COLLECTION









#### 2.5" SELF WATERING

- Pack 15/18
- With or without display
- Available | Minis 10 different colours



## **OTHER UPGRADES**

## **HARSTER** greenhouses

## **HARSTER** greenhouses

## **AVAILABILITY**



**HEART PINK CERAMIC** 

Pack 15Available | October - November



MINI COLOUR CERAMIC

Pack 18Available | Year Round



**ORCHIDS IN GLASS** 

Pack 8/16Available | Year Round



**CRAYOLA CERAMIC** 

Pack 15Available | Year Round



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
African Violet	•	•	•	•	•	•	•	•	•	•	•	•
2.5" - 4" - 6"	_	_		_		_		_	_	_		_
Aloe Vera	•	•	•	•	•	•	•	•	•	•		
2.5"		_		_		_	_	_		_		
Anthurium	•	•	•	•	•	•	•	•	•	•	•	•
2.5"	_	_		_			_	_	_	_		_
Christmas Cactus											•	•
2.5" - 4.5"												_
Crispy Wave	•	•	•	•	•	•	•	•	•	•	•	•
2.5" - 4"		_		_		_		_				_
Cyclamen	•	•	•	•	•						•	•
2.5"												
Fishbone Cactus					•	•	•	•	•	•		
2.5" - 4"												
Frosty Fern											•	•
2.5" - 4" - 6"												_
Irish Fern	•	•	•									
2.5" - 4" - 6"												
Orchid	•	•	•	•	•	•	•	•	•	•	•	•
2.5"												
Pilea	•	•	•	•	•	•	•	•	•	•	•	•
2.5" - 4"		_						_				_
Poinsettia											•	•
2.5"												
Seasonal Gardens	•	•	•	•	•	•	•	•	•	•	•	•
Various sizes												
Spring Cactus		•	•	•	•							
2.5" - 4" - 6"				_								
Stephanotis	•	•	•	•	•						•	•
5"												
Tradescantia "Nanouk"	•	•	•	•	•	•	•	•	•	•	•	•
2.5" - 4"		_		_		_		_		_		_





## HARSTER greenhouses

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